

To strengthen our team in Miesbach (until 12/2023) and as of 1/2024 in our new offices in Holzkirchen we are looking for a committed

Sales Representative (m/f/d) - international

Your tasks with us:

- Consulting and sales of high-quality professional IT hardware
- Telephone acquisition mainly of existing customers (exclusively B2B)
- You will work independently, mainly in the office
- You will speak and negotiate with international contacts at various decision-making levels
- You identify sales potentials on the basis of your own current customer database

What you bring to the table:

- Enthusiasm
- Completed commercial training, technical understanding
- Initiative: Motivated, independent, goal- and sales-oriented way of working
- Ability to work in a team and strong communication skills
- Good command of written and spoken English - we have international customers, most of whom are not fluent in English
- Routine in handling the common MS Office applications
- Experience in sales of articles / elements / components

This is what you can look forward to:

- You will become part of our successful sales team
- Crisis-proof job in a constantly growing industry
- Varied activity in the exciting environment of high-tech hardware
- Modern workplace
- Professional team
- Performance-oriented earning potential
- Company pension plan
- Basic membership in the sports and fitness park Miesbach
- Company bicycle leasing
- Free coffee bar

Interested?

Then we look forward to receiving your complete application with all obligatory documents, gladly also by e-mail directly to bewerbung@schneider-digital.com. Mr. Josef Schneider will be happy to answer your questions in advance by telephone on 08025 9930-221.